

Private Investing in the Industrial & Consumer Sectors

AKOYA CAPITAL is a Chicago-based sector-focused private investment firm, specializing in the lower end of the middle market. We work closely with family offices, high-net-worth individuals and institutional capital providers to invest in profitable, well-positioned businesses.

We partner with founders and CEOs of privately held businesses who are pursuing liquidity while prioritizing preservation of their company's legacy.

Investments are led by one of Akoya's Sector Leaders whose operating expertise aligns with the business.

Active Industrial & Consumer Investments

INDUSTRIAL

SPECIALTY CHEMICALS



Injection molding



Plastics compounding



Specialty membranes

PRODUCTS & PACKAGING



Packaging products



Precision machining



Contract packaging

CONSUMER

SPECIALTY INGREDIENTS



Plant-based protein

HOME SERVICES



Fence Installer

Investment Criteria

- Revenues from \$25 to \$200 mm
- Minimum EBITDA of \$4 mm
- No size requirements for add on acquisitions
- Fundamentally healthy; no distressed or turnaround situations
- Owners seeking to reinvest

Investment Team



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- 2005 FIRM ESTABLISHED
- 21 PLATFORM INVESTMENTS
- 29 ADD-ON INVESTMENTS
- 9 EXITS
- \$1B TRANSACTION VALUE SINCE 2011

Our Difference is Our Sector Leaders

Our Sector Leaders are accomplished senior operating executives with decades of industry expertise.

Sector Leaders play an active role in opportunity identification and evaluation. Post-close, the Sector Leader serves as the Executive Chair of the Board providing hands-on strategic and operational guidance.

Industrial Sector Leaders

SPECIALTY CHEMICALS/INDUSTRIAL

Ashish Diwanji

30+ Years Specialty Materials
Former President of the Performance Materials Business Unit at Lydall

Dave Burger

35+ Years Specialty Chemicals
Former President at NorthStar Chemicals and former senior executive at 3M

PRODUCTS & PACKAGING

Cedric Shaw

35+ Years Industrial Packaging
Former Group President Industrial Packaging at ITW

Ted Riddle

35+ Years Industrial Manufacturing | Metals
Former President & CEO at National Material

Consumer Sector Leaders

HOME SERVICES & SPECIALTY INGREDIENTS

Steve DeZara

35 Years Home Services
Former CEO, Luna Flooring

Don Kremin

30+ Years Food Ingredients
Former Vice President, Specialty Foods Division, Hormel Foods

David Burton

35 Years Specialty Ingredients
Former COO, Nutrisystem